

Appl. No. 10/696,295  
Amdt. dated: February 4, 2005  
Reply to Office Action of January 25, 2005

## **REMARKS/ARGUMENTS**

### **I. Status of the Claims**

Claims 1-29 are pending in the current application, each of which stand rejected by the Office Action mailed August 18, 2004. By the instant amendment, independent claims 1, 11, 16 and 24 have been amended and new claim 29 added. In response to the Office Action mailed January 25, 2005, proper parenthetical status identifiers have been used in the listing of the claims. No new matter has been added by these amendments. Favorable reconsideration of the application is respectfully requested in light of the foregoing amendments and following remarks.

### **II. Rejections Under 35 U.S.C. §101**

Claims 1-6, 11-14, 16, 22-23 and 25-26 are rejected under 35 U.S.C. §101 as being directed to non-statutory subject matter. In this regard, the office action states that these claims are not limited by language within the technological arts.

Although Applicants respectfully traverse the rejection, as described below, in an effort to advance prosecution, Applicants have amended independent claims 1, 11, 16 and 24 to recite computer hardware and computer code. More specifically, claim 1 is now directed to a method of providing an add "via a computer network", which utilizes an integrated ad file "containing computer code for providing the ad." The method also includes serving the integrated ad file "containing computer code for providing the ad." The method also includes serving the integrated ad file "from a computer to provide the ad." Applicants respectfully submit that claim 1, as originally drafted, already included language within the technical art, namely "serving the

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integrated ad file". As such, the claim already included computer limitations and, as such the present amendments are not believed to be narrowing. Similarly, claims 11 and 16 also specify "the ad file include[s] computer code for providing the ad." Claims 11 and 16 further recite that they are directed to a method of facilitating providing an ad "by loading an ad file" and electronically inserting one file into another, both of which relate to computer technology.

Accordingly, Applicants respectfully submit that each of the independent claims is directed to the technological arts, and requests that the rejections under §101 be withdrawn.

### **III. Rejections Under 35 U.S.C. §103**

Claims 1-37 rejection under 35 U.S.C. §103 is being unpatentable over U.S. published patent application 2003/0208560 to Inoue ("Inoue"). As described in greater detail below, Applicants respectfully submit that Inoue fails to teach or suggest, either explicitly or implicitly, the claimed invention.

In general, the application describes embodiments directed to an improved method and system for providing an ad via the Internet or other network. As described in the present application at paragraphs 6-8, an ad served via the Internet is typically an item of computer code that is pulled from a server and incorporated into a Web page. The ad includes not only content, such as text, images, audio/video, etc., but also code for tracking the effectiveness of or user interaction with the ad. Such tracking of an ad may include tracking the number of times the ad is viewed by users, the number of times a user activates the link in the ad or the number of times the user makes a purchase after activating a link in the ad. To create the ad file, the entity providing the ad generally received advertising content from advertisers or ad agencies it must incorporate the content into the computer code of the ad file. Such process is labor intensive.

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The invention, as defined by claim 1, comprises combining two separate files—one identifying at least content of the ad and another identifying at least tracking data—into a single integrated ad file. The integrated ad file is served, for example from an ad server for display to a user viewing a Web page. In this regard, claim 1 recites:

combining an ad input file with a conduit file to create an integrated ad file containing computer code for providing the ad, wherein the ad input file identifies the content of the ad and the conduit file identifies tracking data for the ad; and

serving the integrated ad file from a computer to provide the ad.

Each of the other independent claims similarly recites combining at least two separate files into a single file that is used to provide the ad. In this regard, claim 11 recites a first and second file and “electronically inserting the second file into [a] placeholder [in the first file] to create the ad file, the ad file including computer code for providing the ad.”

Claim 16 recites a first, second and third file, wherein the third file includes first and second placeholders, and “electronically inserting the first file into the first placeholder and electronically inserting the second file into the second placeholder to create the ad file, the ad file including computer code for providing the ad.” Similarly, claim 24 recites “electronically inserting the second file into the placeholder to create an integrated ad file, the integrated ad file containing computer code for providing the ad.”

Thus, in each of the independent claims, at least two files are combined to create an integrated ad file. The integrated ad file contains computer code for providing the ad.

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As admitted in the Office Action, Inoue lacks disclosure of combining two files to create an integrated ad file. Office Action at page 5. However, the Office Action states that Inoue implicitly teaches such limitation. Applicants respectfully traverse the rejection.

In arguing that Inoue implicitly teaches the claimed invention, the Office Action simply points to several figures and numerous paragraphs and states that the claimed limitation of “combining an ad input file with a conduit file to create an integrated ad file” implicitly shown because:

modification and interpretation of the cited disclosure of Inoue would have provided “an advertisement distribution system which selects only useful advertisements corresponding to store attributes of a target store and transmits the selected advertisements to the store . . .” (see Inoue (para. 8)) based on the motivation to modify Inoue so as to “[select] advertisement contents which are suitable or ad-user attributes, and for distributing the advertisement contents data and its corresponding advertisement attribute information through a computer communications network.” (See Inoue (the Abstract)). Office Action pp. 5-6.

Applicants respectfully submit that the argument fails to establish a prima facie case of obviousness and that Inoue fails to render the claimed invention obvious. First, the Office Action fails to address the entire limitation, namely that particular types of files—an ad input file identifying content and a conduit file that identifies tracking data—are combined into the integrated ad file. As described in detail below, the cited paragraphs of Inoue fail to teach or suggest any of the input file, conduit file or integrated ad file. Second, the supposed motivation of selecting a useful or “targeted” advertisement is irrelevant to the claimed invention and cannot provided the necessary motivation.

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The Office Action cites to numerous paragraphs of Inoue, without explanation, in support of disclosing the limitation of combining files to create the integrated ad file, as claimed. However, none of the cited sections teaches or suggests “combining an ad input file with a conduit file to create an integrated ad file containing computer code for providing the ad, wherein the ad input file identifies the content of the ad and the conduit file identifies tracking data for the ad; and serving the integrated ad file from a computer to provide the ad.” Claim 1. The Office Action provides no correspondence between the described aspects of Inoue and the elements of the claims, and none exists.

Indeed, the cited paragraphs simply discuss various electronic records, having various fields of information. None of the records is an “integrated ad file containing computer code for providing the ad” that is created by combining an ad input file identifying content and a conduit file that identifies tracking data. An electronic file containing mere data, as described in Inoue, is not computer code. Moreover, the advertisement in Inoue that is printed by the ECR is preexisting in the “advertisement content storage unit”, so no combining of files to create an integrate ad file is suggested. Inoue paras. 12, 18. Furthermore, Inoue fails to include [code for] tracking data in the file that is used to provide the ad as recited in claim 1. As described in embodiments of the present application, tracking the ad involves monitoring the effectiveness of or user interaction with the ad, such as the number of time the user activates a link in the ad and makes a purchase (an “acquisition”) or simply activates the link in the ad (a “click-through”). See, e.g., Application paras. 6, 34.

With regard to independent claim 11, Inoue fails to teach or suggest “electronically inserting the second file into the placeholder to create the ad file, the ad file including computer

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code for providing the ad"; and with regard to independent claim 16, Inoue fails to teach or suggest "electronically inserting the first file into the first placeholder and electronically inserting the second file into the second placeholder to create the ad file, the ad file including computer code for providing the ad"; and with regard to independent claim 24, Inoue fails to teach or suggest "electronically inserting the second file into the placeholder to create an the integrated ad file, the integrated ad file containing computer code for providing the ad."

Although it is unclear what claim element each paragraph of Inoue is relied on as teaching, the cited paragraphs of Inoue will now be addressed in greater detail. Several of the cited paragraphs relate to the Master File M1. The Master File is a database record that includes fields of information regarding the advertiser, such as ID and name, a URL of the advertisement content, advertisement-providing conditions, such as targeted age and sex of the customer, and usage data, such as number of times the advertisement is printed. See, e.g., Inoue paras. 79-83. No files are combined, as is recited in the claims, to create the Master File M1.

Other cited paragraphs relate to the Store Master File M2. However, this database record simply contains store attributes "given by newly-registered store[s]" that desire to receive and print the advertisements to be provided to customers. See, e.g., Inoue paras. 86, 88.

The Office Action also cites to the Advertisement file F1. The Advertisement File F1 is yet another database record. As shown and described with reference to Fig. 5A, each database record contains Store ID and Advertisement ID. While the Store ID also exists in the Store Master File M2, and the Advertisement ID also exists in the Master File M1, there is no suggestion to combine files, let alone into an integrated ad file containing computer code that is

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served. As explicitly described in Inoue, the Store ID and Advertisement ID are simply “data items”—fields in a database record. See, e.g., Inoue para. 93.

The transmission data file F2 is also cited. This file F2 is transmitted to the ECR and contains a URL to the actual advertisement to be printed on the customer receipt. The file F2 contains “data items”, such as time, sex and age codes, for identifying to which stores the advertisement should be transmitted. In other words, these fields of data are used for selecting the useful or appropriate advertisement; they have no relation to tracking the advertisement, as called for by the conduit file recited in the claims, and is not combined with another file to create an integrated ad file.

As an additional grounds for traversing the rejection, Applicants respectfully submit that no motivation exists for arriving at the claimed invention. As noted above, the teaching relied upon in the Office Action—selecting useful or suitable advertisements—is completely unrelated to the claimed invention. While Inoue is directed to selecting appropriate advertisements, the claimed invention is directed to the creation of an integrated advertisement file; selection is not creation. The claimed invention is directed to solving a completely different problem than how to select useful or appropriate advertisements. As described in the instant specification:

[0008] . . . In general, the entity serving the ads receives the advertising content from the advertisers or agencies and must incorporate the content into the ad code. Such a process is labor intensive and requires the ad-serving entity to maintain a staff of programmers. These programmers must be used not only to incorporate the received ad content into the ad code to be served, but also to effectuate changes to the ad content received from the advertiser or agency. Such work is labor intensive and results in both decreased profits for the entities serving the ads and, to the extent the cost is not completely absorbed by the entity serving the ad, increased advertising costs to the advertiser and/or agency.

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[0042] Those skilled in the art will appreciate that the present embodiment need only load a single file--the integrated ad file 204--when serving the ad. The integration of the ad input file 504 and the conduit file 506 prior to serving the ad permits this efficiency. An alternative is loading a first ad file (for example, one file containing the content of the ad), which, in turn, loads a second ad file (for example, one file containing the tracking information). Such alternative has the disadvantages of utilizing additional bandwidth of the ad server (i.e., loading of the single integrated ad file verses loading two separate files) and the potential for failure of the second ad file to load properly. Indeed, with a portal or other provider serving numerous ads, these disadvantages make the alternative of serving two separate files commercially unworkable.

Because the present invention is directed to more efficiently creating or providing advertisements, and not to providing targeted advertisements, the present invention is applicable to either targeted or generic advertisements; the selection of useful advertisements of Inoue is irrelevant.

Accordingly, Applicants respectfully submit that Inoue fails to render obvious, either explicitly or implicitly, the claimed invention and that the claims are in condition for allowance. In this regard, Inoue fails to teach or suggest the claimed limitations and to provide any motivation for arriving at them.

#### **The Dependent Claims are further Distinguishable over the Art of Record**

Applicants further submit that the dependent claims are further distinguishable from Inoue. In rejecting the dependent claims, the Office Action states that the details of the dependent claims are implicitly shown in Inoue, citing the same motivation as noted above in connection with the independent claims. The Office Action further takes Official Notice that the concept and advantages of the elements and limitations of the dependent claims were well known



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and expected in the art at the time of the invention. Office Action pp. 6, 8, 9, 11. Applicants respectfully traverse the rejections.

As an initial matter, the Official Notice is without merit, and Applicants respectfully request the Examiner provide support for such assumptions. No art of record addresses the problems solved by the present invention and no art of record teaches or suggests the benefits of "combining an ad input file with a conduit file to create an integrated ad file containing computer code for providing the ad, wherein the ad input file identifies the content of the ad and the conduit file identifies tracking data for the ad; and serving the integrated ad file from a computer to provide the ad." More specifically, Inoue fails to address the particular details of creating an integrated ad file as recited in the dependent claims.

For example, Claims 2, 3, 13, 14, 22, 23 and 28 are directed to making modifications to either of the files that are combined into the integrated ad file, thereby allowing either changes to the content of the ad or changes to the tracking code for the ad. As described in the present application, combining the separate files into a single integrated ad file allows freedom in modifying either the content or the tracking code of the ad by the various entities involved in the advertising process, without affecting the other..

[0025] . . . More specifically, because the ad content is merged with the code necessary for tracking the ad, as described below, the advertiser 110 may provide the content to many different portals without concerning itself with the difference in portal tracking methodologies. Similarly, portals may select a tracking methodology and implement it independently from the ad content. On one hand, advertisers may modify the ad content without implicating changes to the tracking code, and on the other hand, portals may modify the tracking methodology and code without implicating changes to the ad content.

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Nothing in Inoue provides for the modification of content or tracking data in an integrated ad file, as recited in the claims. Indeed, the ability to modify either the content or the tracking code separately, without affecting the other, is unrelated to the focus and motivation of Inoue, as cited in the Office Action, namely the selection of targeted or useful ads.

Furthermore, several of the pending dependent claims are directed to specific implementations of combining multiple files into a single integrated ad file. In this regard Claims 11, 15-17, 24 and 27 recite that a particular file has a "placeholder" into which another file is electronically inserted. Such placeholder may include, by way of example, a movie clip or a "load movie" call. There is no teaching or suggestion in Inoue relating to a placeholder in a file for creating an integrated ad file. The records containing data items described in Inoue have nothing analogous to the placeholders recited in the claims.

Furthermore, certain of the claims recite particular implementation technology for combining multiple files into a single integrated ad file. In this regard, Claims 4-6 and 26 recite using Flash or a "movie clip" in order to perpetuate the combining of files. Again, nothing in the records described in Inoue is even analogous to the use of Flash, movie clip or a load movie call.

Furthermore, Claims 7-9, 18 and 19 recite the use of particular html code for providing the ad. Inoue fails to teach or suggest the use of such html or analogous code for providing ads. It is not surprising that Inoue has no reference to such code because the advertisements in Inoue are provided in a very different, non-analogous medium; whereas embodiments of the present invention provides ads for display as part of a web page, the Inoue advertisements are simply printed on the back of sales receipts. Dependent claim 29 highlights this distinction.

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Still further, dependent Claims 10 and 12 recite particular details concerning tracking data. More specifically, each claim explicitly identifies one of the files being combined in the integrated ad file as including computer code, something that is neither taught nor suggested by the data records of Inoue. Furthermore, dependent Claim 10 recites that "serving the integrated ad file includes html code loading the integrated ad file, the html code including a tracking identifier". Claim 10 continues by reciting "tracking the ad using code in the conduit file [which is combined to create the integrated ad file] and the tracking identifier." Nothing in Inoue teaches or suggests code in a file, which is combined into an integrated ad file, being used in conjunction with a tracking identifier to track the ad being served.

Lastly, dependent Claims 20 and 21 recite, respectively, using an executable file and a web-based application to combine the multiple files into the single integrated ad file. Inoue failed to teach or suggest any such executable or web-based application for achieving this result. Indeed, Inoue fails to teach or suggest creating an integrated ad file from multiple files, let alone using the particular tools recited in the claims.

Accordingly, for the additional reasons noted above, applicants respectfully submit that the dependent claims are further distinguishable from the art of record and are in condition for allowance.

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### CONCLUSION

Applicants thus believe that the claims in the present application are in condition for allowance. Applicants respectfully request reconsideration of the present application in view of the foregoing amendments and remarks. If the Examiner has any questions or suggestions regarding this response or the application, he is invited to contact the undersigned at the telephone number provided below.

If any extension of time is required to have this paper entered and considered, such extension is hereby petitioned. Any additional fees or charges necessary in connection with the present application are hereby authorized to be charged to Deposit Account No. 19-4709.

Respectfully submitted,

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